Roll No. [ ] Total No. of Pages : 02

Total No. of Questions : 09

B.Com(Hons) (Sem.–1)

BUSINESS ORGANIZATION AND MANAGEMENT

Subject Code : BCOM 101-18

M.Code : 75090

Date of Examination : 16-06-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write short notes on:**

   a) What do you understand by business ethics? Give example.

   b) What do you understand by the term 'Esprit de corps'?

   c) What do you understand by MBO?

   d) Differentiate between line and staff authority.

   e) Differentiate between Theory X and Theory Y.

   f) Explain the term 'Gang plank'.

   g) What do you understand by the term 'Unity of Command'?

   h) What are various hygiene factors of motivation?

   i) Explain the highest level need in Maslow's need hierarchy theory.

   j) Explain any three types of internal recruitment techniques.

SECTION - B

UNIT - I

2. ***'Management is getting things done through others'.*** Comment on this statement.

3. Explain how effective management of operations is done in case of a Sole Proprietorship?

UNIT - II

4. Briefly discuss the nature of planning. Is planning economic? Also, point out various limitations of planning.

5. Which ethical dilemmas a business may have to face while exercising its operations? How can a manager effectively overcome these?

UNIT - III

6. ***'Co-ordination is a thread that binds whole of the organization'.*** Comment on this statement while explaining its various techniques.

7. Explain various types of organizational structures prevailing in Indian scenario. Give suitable examples.

UNIT - IV

8. ***'Control is all pervasive function in management'.*** Do you agree with this statement? Justify your answer.

9. **Write short notes on following :**

   a) Vroom's expectancy model.

   b) Factors affecting span of control.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

Roll No. ☐☐☐☐☐☐☐☐☐☐☐☐ Total No. of Pages : 02

Total No. of Questions : 09

B.Com(Hons) (Sem.–1)

MANAGERIAL ECONOMICS

Subject Code : BCOMGE-101-18

M.Code : 75092

Date of Examination: 18-06-2025

Time : 3 Hrs. **Max. Marks : 60**

INSTRUCTION TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

1. **Answer briefly:**

   a. Managerial Economics

   b. Production Possibility Curve

   c. Elasticity of demand

   d. Consumer Equilibrium

   e. Isoquants

   f. Production function

   g. Total revenue

   h. Oligopoly

   i. Supply curve

   j. Advertisement costs.

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SECTION - B

UNIT - I

2. Discuss the nature of managerial economics in detail.

3. What is demand function? Discuss the various determinants of demand.

UNIT - II

4. Explain equilibrium of firm under least cost combination of inputs.

5. Explain the Law of Variable Proportions and also indicate the stages of production for fixed and variable factors.

UNIT - III

6. Discuss the relationship between elasticity of demand and revenue curve.

7. What is cost? Discuss the various short run cost curves.

UNIT - IV

8. Discuss how the price can be determined under the perfect competition.

9. Discuss the various pricing strategies.

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Roll No. [ ] Total No. of Pages : 04

Total No. of Questions : 11

B.Com (Honours)/B.A. (JAMC)/BHMCT (UGC)/B.Sc.Honours (Microbiology)/B.Sc. - Honours (Nutrition and Dietetics)/B.Sc. (AI&ML)/ B.Sc. (BT/FD/IT/G&WD)/MLS/OTT/Radiotherapy Technology/B.Voc. (Child Caregiver)/BTTM/BBA/BBA(SIM)/BCA (Sem–1)

HUMAN VALUES, DE-ADDICTION AND TRAFFIC RULES

Subject Code : HVPE101-18

M.Code : 93322

Date of Examination : 27-06-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. Section-A is compulsory ONE mark each.
3. Section-B contains FIVE questions of FOUR marks each attempt all questions.
4. Section-C contains FIVE questions of SIX marks each attempt all questions.

SECTION-A (10 × 1 = 10)

1. Fill in the blanks / True / False :

i) What is the difference between prosperity and wealth?

समृद्धि और धन के बीच क्या अंतर है?

ਖੁਸ਼ਹਾਲੀ ਅਤੇ ਅਮੀਰੀ ਦੇ ਵਿੱਚ ਕੀ ਅੰਤਰ ਹੈ?

ii) Explain Natural Acceptance.

सहज स्वीकृति समझाओ।

ਕੁਦਰਤੀ ਮੰਜੂਰੀ ਸਮਝਾਓ।

iii) How the value 'care' is related with body?

मूल्य "ध्यान" शरीर के साथ कैसे संबंधित है?

ਮੁੱਲ "ਧਿਆਨ" ਸਰੀਰ ਦੇ ਨਾਲ ਕਿਵੇਂ ਸਬੰਧਤ ਹੈ?

iv) What do you mean by Respect?

आप का सम्मान से क्या मतलब है?

ਤੁਹਾਡਾ ਆਦਰ ਦਾ ਕੀ ਮਤਲਬ ਹੈ?

v) What is Perseverance?

अटलता क्या है?

ਧੀਰਜ ਕੀ ਹੈ?

vi) What is Utility-Value?

उपयोगिता-मूल्य क्या है?

ਉਪਯੋਗਿਤਾ-ਮੁੱਲ ਕੀ ਹੈ?

vii) What is Holistic System?

समग्र प्रणाली क्या है?

ਸਰਬਭੌਮਿਕ ਪ੍ਰਣਾਲੀ ਕੀ ਹੈ?

viii) What is cyclic production?

चक्रीय उत्पादन क्या है?

ਚੱਕਰੀ ਉਤਪਾਦ ਕੀ ਹੈ?

ix) What is the value of any unit in the larger order?

बड़े आदेश में किसी भी इकाई का क्या मूल्य है?

ਵੱਡੇ ਆਦੇਸ਼ ਵਿੱਚ ਕਿਸੇ ਵੀ ਇਕਾਈ ਦਾ ਕੀ ਮੁੱਲ ਹੈ?

x) What is Existence?

अस्तित्व क्या है?

ਅਸਤੀਤਵ ਕੀ ਹੈ?

SECTION-B (4 × 5 = 20)

2. How do you presently decide what is valuable to you? How do you ensure that your decision is right?

आप वर्तमान में यह कैसे तय करते हैं कि आपके लिए क्या मूल्यवान है? आप यह कैसे सुनिश्चित करते हैं कि आपका निर्णय सही है?

ਤੁਸੀਂ ਇਸ ਵੇਲੇ ਇਹ ਕਿਵੇਂ ਫ਼ੈਸਲਾ ਕਰਦੇ ਹੋ ਕਿ ਤੁਹਾਡੇ ਲਈ ਕੀ ਕੀਮਤੀ ਹੈ? ਤੁਸੀਂ ਇਹ ਕਿਵੇ ਯਕੀਨੀ ਬਣਾਉਂਦੇ ਹੋ ਕਿ ਤੁਹਾਡਾ ਫੈਸਲਾ ਸਹੀ ਹੈ?

3. Self-exploration is a process of dialogue between. 'What you are' and 'What you really want to be', explain and illustrate.

आत्म अन्वेषण 'आप क्या हैं' और 'आप वास्तव में क्या बनना चाहते हैं' में आपस संवाद की एक प्रक्रिया है। स्पष्ट करें और स्पष्ट करें।

ਸਵੈ-ਖੋਜ 'ਤੁਸੀਂ ਕੀ ਹੋ' ਅਤੇ 'ਤੁਸੀਂ ਅਸਲ ਵਿੱਚ ਕੀ ਬਣਨਾ ਚਾਹੁੰਦੇ ਹੋ' ਵਿੱਚ ਆਪਸ ਸੰਵਾਦ ਦੀ ਇੱਕ ਪ੍ਰਕਿਰਿਆ ਹੈ'। ਸਮਝਾਓ ਅਤੇ ਵਿਆਖਿਆ ਕਰੋ।

4. What are the problems we are facing today because of operating on the basis of pre-conditioned desires?

पूर्व-मानता इच्छाओं के आधार पर परिचालन करने से हम आज क्या-क्या समस्याओं का सामना कर रहे हैं।

ਪੂਰਵ-ਮਾਨਤਾ ਇੱਛਾਵਾਂ ਦੇ ਆਧਾਰ ਉੱਤੇ ਚੱਲਣ ਕਰਕੇ ਅੱਜ ਅਸੀਂ ਕਿਹੜੀਆਂ-ਕਿਹੜੀਆਂ ਸਮੱਸਿਆਵਾਂ ਦਾ ਸਾਮਣਾ ਕਰ ਰਹੇ ਹਾਂ?

5. Explain Competence in Professional-Ethics.

पेशेवर नैतिकता में क्षमता समझाओ।

ਪੇਸ਼ੇਵਰ ਨੈਤਿਕਤਾ ਵਿੱਚ ਸਮਰੱਥਾ ਸਮਝਾਓ।

6. Do you feel that you have some pre-conditioning? How do you evaluate them?

क्या आपको लगता है कि आपके पास कुछ पूर्व मान्यताएं हैं? आप उनका मूल्यांकन कैसे करते हैं?

ਕੀ ਤੁਸੀਂ ਮਹਿਸੂਸ ਕਰਦੇ ਹੋ ਕਿ ਤੁਹਾਡੇ ਕੋਲ ਕੁਝ ਪੂਰਬ-ਮਾਨਤਾ ਹੈ? ਤੁਸੀਂ ਉਹਨਾਂ ਦਾ ਮੁਲਾਂਕਣ ਕਿਵੇਂ ਕਰਦੇ ਹੋ?

SECTION-C

(6 × 5 = 30)

7. What are the basic requirements to fulfill human aspirations? Indicate their correct priority.

मानवीय आकांक्षाओं की पूर्ति के लिए मूलभूत आवश्यकताएँ क्या हैं? उनकी सही प्राथमिकता बताएं।

ਮਨੁੱਖੀ ਇੱਛਾਵਾਂ ਨੂੰ ਪੂਰਾ ਕਰਨ ਲਈ ਬੁਨਿਆਦੀ ਲੋੜਾਂ ਕੀ ਹਨ? ਉਹਨਾਂ ਦੀ ਸਹੀ ਤਰਜੀਹ ਦਰਸਾਓ।

8. Why are physical facilities required ? What do you mean by the right utilization of the Body?

भौतिक सुविधाओं की आवश्यकता क्यों है? शरीर के सही उपयोग से आप क्या समझते हैं?

ਭੌਤਿਕ ਸਹੂਲਤਾਂ ਦੀ ਲੋੜ ਕਿਉਂ ਹੈ? ਸਰੀਰ ਦੀ ਸਹੀ ਵਰਤੋਂ ਤੋਂ ਤੁਹਾਡਾ ਕੀ ਮਤਲਬ ਹੈ?

9. What do you mean by co-existence? How are units in co-existence being in space?

सह-अस्तित्व से आप क्या समझते हैं? अंतरिक्ष में इकाइयाँ सह-अस्तित्व में कैसे हैं?

ਸਹਿਹੋਂਦ ਤੋਂ ਤੁਹਾਡਾ ਕੀ ਮਤਲਬ ਹੈ? ਪੁਲਾੜ ਵਿੱਚ ਇਕਾਈਆਂ ਸਹਿ-ਹੋਂਦ ਕਿਵੇਂ ਹੁੰਦੀਆਂ ਹਨ?

10. Critically examine the issues in professional ethics in the current scenario. List any five unethical practices in profession today and the methods being tried to curb them. Comment on teh long-term effectiveness of these methods.

वर्तमान परिदृश्य में व्यावसायिक नैतिकता के मुद्दों का आलोचनात्मक परीक्षण करें। आज पेशे में किन्हीं पांच अनैतिक प्रथाओं और उन पर अंकुश लगाने के लिए अपनाए जा रहे तरीकों की सूची बनाएं। इन विधियों की दीर्घकालिक प्रभावशीलता पर टिप्पणी करें।

ਮੌਜੂਦਾ ਸਥਿਤੀ ਵਿੱਚ ਪੇਸ਼ੇਵਰ ਨੈਤਿਕਤਾ ਦੇ ਮੁੱਦਿਆਂ ਦੀ ਗੰਭੀਰਤਾ ਨਾਲ ਜਾਂਚ ਕਰੋ। ਅੱਜ ਪੇਸ਼ੇ ਵਿੱਚ ਕਿਸੇ ਵੀ ਪੰਜ ਅਨੈਤਿਕ ਅਭਿਆਸਾਂ ਅਤੇ ਉਹਨਾਂ ਨੂੰ ਰੋਕਣ ਦੇ ਤਰੀਕਿਆਂ ਦੀ ਸੂਚੀ ਬਣਾਓ। ਇਹਨਾਂ ਤਰੀਕਿਆਂ ਦੀ ਲੰਬੇ ਸਮੇਂ ਦੀ ਪ੍ਰਭਾਵਸ਼ੀਲਤਾ 'ਤੇ ਟਿੱਪਣੀ ਕਰੋ।

11. What do you mean by universal human order? What could be your role in moving towards it ?

सार्वभौमिक मानव व्यवस्था से आप क्या समझते हैं? इस ओर बढ़ने में आपकी क्या भूमिका हो सकती हैं?

ਸਰਵਭੌਮਿਕ ਮਨੁੱਖੀ ਵਿਵਸਥਾ ਤੋਂ ਤੁਹਾਡਾ ਕੀ ਮਤਲਬ ਹੈ? ਇਸ ਵੱਲ ਵਧਣ ਵਿੱਚ ਤੁਹਾਡੀ ਕੀ ਭੂਮਿਕਾ ਹੋ ਸਕਦੀ ਹੈ?

Note : Any student found attempting answer sheet from any other person(s), using incriminating material or involved in any wrong activity reported by evaluator shall be treated under UMC provisions.

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Roll No. | | | | | | | | | | | | |

Total No. of Pages : 02

Total No. of Questions : 09

B.Com. (Hons) (Sem.–1)

FINANCIAL ACCOUNTING

Subject Code : BCOM-102-18

M.Code : 75091

Date of Examination : 23-06-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Answer briefly :**

a. GAAP

b. Book keeping

c. What is consignment account?

d. Objectives of departmental accounts.

e. Difference between capital and revenue expenditure.

f. What is patent royalty?

g. What is a Financial Accounting?

h. What is contra entry?

i. Provision for unrealized profit.

j. Consolidated profit and loss account.

SECTION - B

UNIT - I

2. What do you mean by financial accounting? Describe its nature, scope and limitations.

3. Describe in detail the accounting concepts and conventions.

UNIT - II

4. What are the various types of joint ventures? Explain the different methods to determine the profits of joint venture.

5. X Ltd. of Gujrat purchased 5,000 sarees @ Rs. 100 per saree. Out of these 3,000 sarees were sent on consignment to Y Ltd. of Kolkata at the selling price of Rs. 150 per saree. The consignors paid Rs. 5,000 for packing and freight. Y Ltd. sold 2,500 sarees @ Rs. 160 per saree and incurred Rs. 500 for selling expenses and remitted Rs. 2,50,000 to Gujrat on account. They are entitled to a commission of 5% on total sales plus a further of 25% commission on any surplus price realized over Rs. 150 per saree. 1,500 sarees were sold at Gujrat @ Rs. 110 per saree. Owing to fall in market price, the value of stock of saree in hand is to be reduced by 5%. You are required to prepare a) Consignment Account and b) Y Ltd. Account.

UNIT - III

6. What is departmental accounting? Describe the methodology used to distribute costs among the departments.

7. What is voyage accounting? Explain the accounting treatment in case of complete & incomplete voyage.

UNIT - IV

8. Discuss the concept of branch accounting. Explain its objectives and types of branches.

9. White ltd. With their head office at Kolkata, invoiced goods to their Ranchi branch at 20% less than list price, which is cost plus 100%, with instruction that cash sales are made at invoice price and credit sales at list price. From the following particulars, prepare branch stock account and branch stock adjustment account for the year ended 31.12.2021. Stock on 1.1.2021 (at invoice price) Rs. 2,400 Debtors on 1.1.2021 Rs. 2,000 Cash received from debtors Rs. 17,127 Goods received from H.O (at invoice price) Rs. 26,400 Goods returned to H.O Rs. 200 Sales- cash : Rs. 9,200 Credit : Rs. 20,000 Expenses at branch Rs. 3,473 Remittance to H.O Rs. 24,000 Debtors on 31.12.21 Rs. 4,873 Stock on 31.12.2021 Rs. 3,520.

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Roll No.

Total No. of Questions : 05

Total No. of Pages : 02

B.Com.(Hons.)/BA(JAMC)/ BHMCT/B.Sc.(Hons.)(Nutrition and Dietetics)/(AI & ML)(BT)/(FD)(G&WD)(IT)/(MLS)/ B.Voc. (Beauty Therapy and Asthetics)/BTTM/BBA(SIM)/BCA(Sem.–1)

ENGLISH

Subject Code : BTHU103-18

M.Code : 75085

Date of Examination : 03-07-2025

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTION TO CANDIDATES :

1. All questions are COMPULSORY.
2. Q1, Q2 and Q3 carry TEN marks each.
3. Q4 and Q5 carry FIFTEEN marks each

1. Elaborate types and modes of communication.

2. Discuss various strategies of communication.

3. **Read the following passage carefully and answer the questions that follow :**

You are endowed with certain naughtiness as a child. Keep it alive. Humour will grease all tough situations. One who has humour can sail through any conflict. Humour is the buffer that saves you from humiliation. If you refuse to be humiliated, you become invincible. Humour brings everyone together, while humiliation tears them apart. In a society torn with humiliation and insult, humour is like a breath of fresh air. Humour should be coupled with care and concern. Humour can keep the spirit high, yet if overdone it leaves a bad taste. Humour without wisdom is shallow. Humour without sensitivity is satire—it comes back to you with more problems. The wise use humour to bring wisdom and to lighten situations. The intelligent use of humour as a shield against humiliation. The cruel use of humour as a sword to insult others. The irresponsible use of humour is to escape from responsibility. And fools take humour too seriously. How does one cultivate a sense of humour? Humour is not just words, it is the lightness of your being. You do not have to read and repeat jokes. Humour can be cultivated by taking life not too seriously (because you will never come out of it alive), having a sense of belongingness with everybody, including those who are not friendly, practising Yoga and meditation having unshakable faith in the Divine and in the laws of Karma, being in the company of those who live in knowledge and are humorous, a willingness to be a clown.

a. What can save you from humiliation?

b. What does excessive humour do?

c. How can we cultivate a sense of humour?

d. Use "invincible" and "humiliation" in your own sentences.

e. Give main idea of the passage.

4. Write a letter to your friend about how corruption in our country is affecting our progress. Discuss specifically shrinking employment opportunities.

5. Draft a report on the effect of covid on the lives of common people.

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Roll No. [ ]   Total No. of Pages : 04

Total No. of Questions : 11

B.Com. (Hons) / B.A.(JAMC) / B.Sc. (Graphic & Web Desigining / IT / MLS / OTT) / BTTM / BHMCT / BBA / BCA / M.Com (Sem.–1,2)

HUMAN VALUES, DE-ADDICTION & TRAFFIC RULES

Subject Code : HVPE101-18

M.Code : 75087

Date of Examination : 06-06-2025

Time : 3 Hrs.   Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. Section-A is compulsory TEN questions ONE mark each.
2. Section-B contains FIVE questions of FIVE marks each attempt any FOUR.
3. Section-C contains FIVE questions with internal choice of SIX marks each attempt all.

SECTION-A

1. **Write briefly :**

i) What is Holistic System?

समग्र प्रणाली क्या है?

ਸਰਬਭੌਮਿਕ ਪ੍ਰਣਾਲੀ ਕੀ ਹੈ?

ii) What do you mean by Respect?

आप का सम्मान से क्या मतलब है?

ਤੁਹਾਡਾ ਆਦਰ ਦਾ ਕੀ ਮਤਲਬ ਹੈ?

iii) What is Gratitude?

कृतज्ञता क्या है?

ਕ੍ਰਿਤਗਿਅਤਾ ਕੀ ਹੈ?

iv) What is innateness?

स्वाभाविकता क्या है?

ਸਵਾਭਾਵਿਕਤਾ ਕੀ ਹੈ?

v) What is Utility-Value?

उपयोगिता-मूल्य क्या हैं?

ਉਪਯੋਗਿਤਾ-ਮੁੱਲ ਕੀ ਹੈ?

vi) What is value of any unit in the larger order?

बड़े आदेश में किसी भी इकाई का क्या मूल्य है?

ਵੱਡੇ ਆਦੇਸ਼ ਵਿੱਚ ਕਿਸੇ ਵੀ ਇਕਾਈ ਦਾ ਕੀ ਮੁੱਲ ਹੈ?

vii) What is the difference between prosperity and wealth?

समृद्धि और धन के बीच क्या अंतर है?

ਖੁਸ਼ਹਾਲੀ ਅਤੇ ਅਮੀਰੀ ਦੇ ਵਿੱਚ ਕੀ ਅੰਤਰ ਹੈ?

viii) What is Perseverance?

अटलता क्या है?

ਧੀਰਜ ਕੀ ਹੈ?

ix) What do you mean by values or human values?

मूल्यों या मानवीय मूल्यों से आप क्या समझते हैं?

ਕਦਰਾਂ-ਕੀਮਤਾਂ ਜਾਂ ਮਨੁੱਖੀ ਕਦਰਾਂ-ਕੀਮਤਾਂ ਤੋਂ ਤੁਹਾਡਾ ਕੀ ਭਾਵ ਹੈ?

x) What is Value-Education?

मूल्य शिक्षा क्या है?

ਮੁੱਲ ਸਿੱਖਿਆ ਕੀ ਹੈ?

SECTION-B   (4 × 5 = 20)

2. How there is Recyclability and Self-Regulation in Nature ?

प्रकृति में आत्म नियमन और पुनरावृत्ति कैसे है?

ਕੁਦਰਤ ਵਿੱਚ ਆਤਮ-ਨਿਯਮਤਾ ਅਤੇ ਚੱਕਰੀ-ਕ੍ਰਮ ਕਿਵੇਂ ਹੈ?

3. Explain harmony in family?

परिवार में तालमेल के बारे में बताएं।

ਪਰਿਵਾਰ ਵਿੱਚ ਤਾਲਮੇਲ ਦੇ ਬਾਰੇ ਵਿੱਚ ਦੱਸੋ।

4. Differentiate between intention and competence. How do we come to confuse between the two?

इरादा और क्षमता के बीच क्या अंतर है? कैसे हम गलती करते हैं?

ਇਰਾਦਾ ਅਤੇ ਸਮਰੱਥਾ ਦੇ ਵਿੱਚ ਕੀ ਅੰਤਰ ਹੈ? ਕਿਵੇਂ ਅਸੀਂ ਗਲਤੀ ਕਰਦੇ ਹਾਂ?

5. Explain Competence in Professional-Ethics.

पेशेवर नैतिकता में क्षमता समझाओ।

ਪੇਸ਼ੇਵਰ ਨੈਤਿਕਤਾ ਵਿੱਚ ਸਮਰੱਥਾ ਸਮਝਾਓ।

6. How do you presently decide what is valuable to you? How do you ensure that decision is right?

आप वर्तमान में यह कैसे तय करते हैं कि आपके लिए क्या मूल्यवान है? आप यह कैसे सुनिश्चित करते हैं कि आपका निर्णय सही है?

ਤੁਸੀਂ ਇਸ ਵੇਲੇ ਇਹ ਕਿਵੇਂ ਫ਼ੈਸਲਾ ਕਰਦੇ ਹੋ ਕਿ ਤੁਹਾਡੇ ਲਈ ਕੀ ਕੀਮਤੀ ਹੈ? ਤੁਸੀਂ ਇਹ ਕਿਵੇਂ ਯਕੀਨੀ ਬਣਾਉਂਦੇ ਹੋ ਕਿ ਤੁਹਾਡਾ ਫੈਸਲਾ ਸਹੀ ਹੈ?

SECTION-C **(05 × 06 = 30)**

7. How is a human-being co-existence of Self and Body? Explain Pre-conditioning, Sensation and Natural-Acceptance.

इंसान स्वयं और शरीर का सह-अस्तित्व कैसे है? पूर्व-मान्यता, संवेदना और प्राकृतिक-स्वीकृति समझाओ।

ਮਨੁੱਖ ਸਵੈ ਅਤੇ ਸਰੀਰ ਦਾ ਸਹਿ-ਅਸਤਿਤਵ ਕਿਵੇਂ ਹੈ? ਪੂਰਵ-ਮਾਨਤਾ, ਸੰਵੇਦਨਾ ਅਤੇ ਸਹਿਜ-ਸਵਿਕਰਿਤੀ ਸਮਝਾਓ।

OR

What do you understand by the value of an entity? What is the value of a human being ?

किसी इकाई के मूल्य से आप क्या समझते हैं? एक इंसान की कीमत क्या है?

ਤੁਸੀਂ ਕਿਸੇ ਹਸਤੀ ਦੇ ਮੁੱਲ ਦੁਆਰਾ ਕੀ ਸਮਝਦੇ ਹੋ? ਮਨੁੱਖ ਦੀ ਕੀ ਕੀਮਤ ਹੈ?

8. What are the consequences of confusing between 'Sukh' and 'Suvidha'?

'सुख' और 'सुविधा' के बीच भ्रमित होने के परिणाम क्या हैं?

'ਸੁਖ' ਅਤੇ 'ਸੁਵਿਧਾ' ਵਿਚਕਾਰ ਉਲਝਣ ਦੇ ਨਤੀਜੇ ਕੀ ਹਨ?

OR

What are the five dimensions of human endeavor in society?

समाज में मानव प्रयास के पांच आयाम क्या हैं?

ਸਮਾਜ ਵਿੱਚ ਮਨੁੱਖ ਕੋਸ਼ਿਸ਼ ਦੇ ਪੰਜ ਪਹਿਲੂ ਕੀ ਹਨ?

9. Describe in brief the salient values in human relationships.

मानवीय रिश्तों में संक्षिप्त मुख्य मूल्यों का विवरण दें।

ਮਾਨਵੀ ਰਿਸ਼ਤਿਆਂ ਵਿੱਚ ਸਬੰਧਿਤ ਮੁੱਖ ਮੁੱਲਾਂ ਦਾ ਵਰਨਣ ਕਰੋ।

OR

What do you mean by Universal Human Order ? What could be your role in moving towards it?

आप सार्वभौमिक मानवीय आदेश से क्या समझते हैं? इसमें अपनी भूमिका क्या हो सकती है?

ਤੁਸੀਂ ਸਾਰਵਭੌਮਿਕ ਮਾਨਵੀ ਆਦੇਸ਼ ਵਲੋਂ ਕੀ ਸੱਮਝਦੇ ਹੋ? ਇਸ ਵਿੱਚ ਆਪਣੀ ਭੂਮਿਕਾ ਕੀ ਹੋ ਸਕਦੀ ਹੈ?

10. What are the unethical practices in the profession at present? Analyze the root cause and possible solution.

मौजूदा समय में पेशे के मुख्य अनैतिक तरीके क्या हैं? मूल कारण और संभव समाधान का विश्लेषण करें।

ਮੌਜੂਦਾ ਸਮਾਂ ਵਿੱਚ ਪੇਸ਼ੇ ਦੇ ਮੁੱਖ ਅਨੈਤਿਕ ਤਰੀਕੇ ਕੀ ਹਨ? ਮੂਲ ਕਾਰਨ ਅਤੇ ਸੰਭਵ ਸਮਾਧਾਨ ਦਾ ਵਿਸ਼ਲੇਸ਼ਣ ਕਰੋ।

OR

What are the inherent contradictions and dilemmas of professional ethics in the prevailing world view? How does right understanding resolve these issues?

प्रचलित विश्वदृष्टिकोण में पेशेवर नैतिकता के अंतर्निहित विरोधाभास और दुविधाएं क्या हैं? सही समझ इन मुद्दों को कैसे हल करती है?

ਪ੍ਰਚਲਿਤ ਵਿਸ਼ਵ ਦ੍ਰਿਸ਼ਟੀਕੋਣ ਵਿੱਚ ਪੇਸ਼ੇਵਰ ਨੈਤਿਕਤਾ ਦੇ ਅੰਦਰੂਨੀ ਵਿਰੋਧਾਭਾਸ ਅਤੇ ਦੁਬਿਧਾਵਾਂ ਕੀ ਹਨ? ਸਹੀ ਸਮਝ ਇਨ੍ਹਾਂ ਮੁੱਦਿਆਂ ਨੂੰ ਕਿਵੇਂ ਹੱਲ ਕਰਦੀ ਹੈ?

11. List some of the specific criteria for holistic evaluation of technologies. Elaborate any two of them.

प्रौद्योगिकियों के समग्र मूल्यांकन के लिए कुछ विशिष्ट मानदंडों की सूची बनाएं। उनमें से किन्हीं दो पर विस्तार से प्रकाश डालिए।

ਤਕਨਾਲੋਜੀਆਂ ਦੇ ਸੰਪੂਰਨ ਮੁਲਾਂਕਣ ਲਈ ਕੁਝ ਖਾਸ ਮਾਪਦੰਡਾਂ ਦੀ ਸੂਚੀ ਬਣਾਓ। ਇਹਨਾਂ ਵਿੱਚੋਂ ਕਿਸੇ ਦੋ ਬਾਰੇ ਵਿਸਤਾਰ ਵਿੱਚ ਦੱਸੋ।

OR

What are the problems faced due to the wrong notions about happiness and prosperity?

सुख और समृद्धि के बारे में गलत धारणाओं के कारण पेश आ रही समस्याएँ क्या हैं?

ਖੁਸ਼ੀ ਅਤੇ ਖੁਸ਼ਹਾਲੀ ਦੇ ਬਾਰੇ ਗਲਤ ਧਾਰਣਾਵਾਂ ਦੇ ਕਾਰਨ ਕੀ ਸਮਸਿਆਵਾਂ ਪੇਸ਼ ਆ ਰਹੀਆਂ ਹਨ?

Note : Any student found attempting answer sheet from any other person(s), using incriminating material or involved in any wrong activity reported by evaluator shall be treated under UMC provisions.

Student found sharing the question paper(s)/answer sheet on digital media or with any other person or any organization/institution shall also be treated under UMC.

Any student found making any change/addition/modification in contents of scanned copy of answer sheet and original answer sheet, shall be covered under UMC provisions.

Roll No. | | | | | | | | | | | | | Total No. of Pages : 02

Total No. of Questions : 07

B.Com. (Hons.) / BA(JAMC) / BHMCT / B.Sc. (FD/ MLS) / BBA (SIM) / BBA / BTTM (Sem.–2)

ENVIRONMENTAL STUDIES

Subject Code : EVS-102-18

M.Code : 75831

Date of Examination : 05-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. Attempt ALL questions in SECTION-A, Each question carry 2 marks
2. Attempt any FOUR questions from SECTION-B, Each question carry 10 marks.

SECTION - A

1. **Answer all parts of the question :**

a) Define biomes.

b) Define ecological succession.

c) What is meant by food chain?

d) List any four air pollutants which affect materials.

e) What are the causes of soil erosion?

f) List any two major global effects of air pollution.

g) Name any two methods of wasteland reclamation.

h) What is meant by desertification?

i) How does acid rain occur?

j) What are GHGs? Name any four GHGs in the descending order of their global warming potential.

SECTION - B

2. Critically examine how environmental benign is the various alternate energy resources?

3. Explain the energy flow in a typical marine ecosystem.

4. Discuss the uses, functions and values of forest resources. List the causes and effects .of its degradation.

5. Consider India as a mega biodiversity nation; explain the biogeographical regions of India and its biodiversity hot spots.

6. ***"Increasing sea level and climate change are major impacts of environmental pollution"*** Discuss the various global effects.

7. List and contrast the major environmental problems in urban and rural areas. Suggest remedial measures.

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Roll No. Total No. of Pages : 02

Total No. of Questions : 09

B.Com (Hons) (Sem.–2)

BUSINESS ENVIRONMENT

Subject Code : BCOM-202-18

M.Code : 75829

Date of Examination: 19-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

1. **Write briefly:**

   a. Write a short note on Professionalization of Business in India.

   b. What do you mean by PEST Analysis?

   c. Discuss the concept of Fiscal Imbalance.

   d. What do you mean by concept of Demonetization?

   e. What is Directorate of Enforcement?

   f. Discuss the main provisions of MRTP Act.

   g. What do you mean by Business Ethics?

   h. Discuss the elements affecting the Banking and Security Markets.

   i. Enlist the consequences of WTO for India.

   j. What do you mean by Regional Grouping?

SECTION - B

UNIT - I

2. Write a detailed note on Economic Planning in India. Explain the main features of Economic Planning in India.

3. What do you mean by Monetary Policy? Explain the main objectives and techniques of Monetary Policy in India.

UNIT - II

4. "*Business and Government are two most powerful institutions in the Society*". Discuss the relationship between these two.

5. What are the difficulties faced by our industry in going global? What are the remedies for these difficulties?

UNIT - III

6. Write a note on the Performance Evaluation of Public Sector in India. State its role in Economic Development.

7. "*Social Structure of Indian Society is characterized by religious, regional, linguistic and caste diversities*". Comment and discuss.

UNIT - IV

8. Discuss the role of MNCs in India. How far foreign collaborations have been beneficial for the Indian Economy?

9. Elaborate the relationship between International Trade and Economic Growth of a country.

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Roll No. [ ]   Total No. of Pages :02

Total No. of Questions : 09

B.Com.(Hons) (Sem.–2)

BUSINESS STATISTICS

Subject Code : BCOM-GE201-18

M.Code : 75830

Date of Examination: 22-05-2025

Time : 3 Hrs.   Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write briefly :**

   a) Limitations of statistics.

   b) Data presentation

   c) Descriptive statistics

   d) Positional averages

   e) Relation between standard deviation and variance.

   f) Linear correlation

   g) Rank correlation

   h) Properties of regression coefficient.

   i) Multiplicative law of probability.

   j) Probability distribution function.

SECTION - B

UNIT - I

2. What is meant by data collection? What is its purpose? Discuss its various methods.

3. Define sampling. Explain stratified and judgment sampling giving examples.

UNIT - II

4. a) Discuss the properties of variance.

   b) Briefly explain the various graphic presentations with respect to measures of central tendency.

5. **Find out the coefficient of variance for the given data :**

X	5	15	25	35	45	55	65	75
f	4	11	17	23	18	12	9	5

UNIT - III

6. a) Discuss the difference between correlation and causation. Give examples.

   b) What is the principle of least squares in regression?

7. **Find out the values of Y for X=120 using regressional analysis :**

X	10	20	30	40	50	60	70	80
Y	6	10	12	18	22	34	46	52

UNIT - IV

8. Explain the concept of probability. Discuss the different approaches used for the calculation of probability.

9. Discuss and differentiate between Binomial and Poisson distribution.

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Total No. of Questions : 09

B.Com. (Hons.) (Sem.–2)

COST ACCOUNTING

Subject Code : BCOM-201-18

M.Code : 75828

Date of Examination : 26-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Answer briefly :**

   a. Semi-variable cost

   b. Cost drivers

   c. Standard price method of material issues.

   d. Prime cost

   e. Master budget

   f. Zero-base budgeting

   g. P/V ratio

   h. Machine hour rate of overhead absorption.

   i. Cost Hierarchy

   j. Accounting treatment of abnormal idle time.

SECTION - B

UNIT - I

2. What do you understand by Cost Accounting? What are the uses of Cost Accounting information?

3. What do you understand by Cost Sheet? Briefly explain with a specimen of the cost sheet.

UNIT - II

4. Which of the issuing methods would you recommend under conditions of raising prices and why?

5. **Calculate machine hour rate from the following information :**

   Cost of machine Rs. 1, 80,000
   Freight and installation Rs. 20,000
   Working life 10 years
   Working hours 4,000 per year
   Repair charges 50% of depreciation
   Power 10 units per hour @ 10 paise per unit
   Lubricating oil @ Rs. 2 per day of 8 hours
   Consumable stores @ Rs. 10 per day of 8 hours
   Wages of operator @ Rs. 2 per day
   Scrap value of machine Rs. 20,000

UNIT - III

6. A manufacturing company disclosed a Net Loss of Rs. 5, 72, 000 as per their Cost Accounts for the year ended March 31, 2003. The Financial Accounts however disclosed a Net Loss of Rs. 8, 84, 000 for the same period. The following information was revealed as a result of scrutiny of the figures of both the set of Books :

Particulars	Rs.
Factory Overheads Over-absorbed	16,000
Administration Overheads under absorbed	24,000
Depreciation charged in Financial Accounts	2,20,000
Depreciation charged in Cost Accounts	2,45,000
Interest on Investments not included in Cost Accounts	64,000
Income tax provided	1,54,000
Interest on loan funds in Financial Accounts	2,63,000
Transfer fees (Credits in financial books)	16,000
Stores adjustment (Credit in financial books)	8,000

Prepare a Memorandum Reconciliation Account.

7. What are the differences between Absorption costing and Marginal costing? Illustrate.

UNIT - IV

8. Prepare a flexible budget for overheads on the basis of the following data. Ascertain the overhead rates at 50 %, 60 % and 70 % capacity.

Particulars	At 60% capacity Rs.
Variable overheads :	
Indirect Material	3000
Indirect Labour	9000
Semi-variable overheads :	
Electricity (40 % fixed 60 % Variable)	15, 000
Repairs (80 % fixed 20 % Variable)	1,500
Fixed Overheads:	
Depreciation	8250
Insurance	2250
Salaries	7500
Total overheads	**46500**
Estimated direct labor hours	93000 Hrs.

9. Explain the difference between Activity-Based Costing and Traditional Costing Systems. Illustrate your answer.

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Total No. of Questions : 09

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B.Com (Hons) (Sem.–2)

BUSINESS ENVIRONMENT

Subject Code : BCOM-202-18

M.Code : 75829

Date of Examination: 19-05-2025

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
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3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

1. **Write briefly:**

   a. Write a short note on Professionalization of Business in India.

   b. What do you mean by PEST Analysis?

   c. Discuss the concept of Fiscal Imbalance.

   d. What do you mean by concept of Demonetization?

   e. What is Directorate of Enforcement?

   f. Discuss the main provisions of MRTP Act.

   g. What do you mean by Business Ethics?

   h. Discuss the elements affecting the Banking and Security Markets.

   i. Enlist the consequences of WTO for India.

   j. What do you mean by Regional Grouping?

SECTION - B

UNIT - I

2. Write a detailed note on Economic Planning in India. Explain the main features of Economic Planning in India.

3. What do you mean by Monetary Policy? Explain the main objectives and techniques of Monetary Policy in India.

UNIT - II

4. *"Business and Government are two most powerful institutions in the Society"*. Discuss the relationship between these two.

5. What are the difficulties faced by our industry in going global? What are the remedies for these difficulties?

UNIT - III

6. Write a note on the Performance Evaluation of Public Sector in India. State its role in Economic Development.

7. *"Social Structure of Indian Society is characterized by religious, regional, linguistic and caste diversities"*. Comment and discuss.

UNIT - IV

8. Discuss the role of MNCs in India. How far foreign collaborations have been beneficial for the Indian Economy?

9. Elaborate the relationship between International Trade and Economic Growth of a country.

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Roll No. [ ] Total No. of Pages : 02

Total No. of Questions : 09

B.Com (Hons) (Sem.–3)

WORKSHOP ON IT TOOLS FOR BUSINESS & E-COMMERCE

Subject Code : BCOMSEC 301-18

M.Code : 76653

Date of Examination : 18-06-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write briefly :**

   a. What is a Directory in a computer?

   b. What is software in a computer?

   c. What are the different types of headers in MS-Word?

   d. What is a content Wizard in MS-PowerPoint?

   e. What are the applications of Pie-Chart in MS-Excel?

   f. What is the application of STDEV.S function in MS-Excel?

   g. What are search engines?

   h. What is C2G E-Commerce model?

   i. What is C2C E-Commerce model?

   j. What is meant by E-Commerce?

SECTION – B

UNIT - I

2. Discuss the important features of the Windows operating system in detail.

3. **Write detailed notes on :**

   a. What are the application software and its applications?

   b. Advantages and limitations of computers.

UNIT - II

4. **Write detailed notes on :**

   a. Application of formatting commands

   b. Need and Applications of Design Template and Auto-Content Wizard in MS-PowerPoint.

5. Discuss the important features of MS-Word that make it the right tool for managing businesses. Explain by citing examples.

UNIT - III

6. **Write detailed notes on :**

   a. Applications of protecting cell macros in MS-Excel.

   b. Different charts and their applications in MS-Excel.

7. Discuss the important financial applications of MS-Excel. Explain by citing examples.

UNIT - IV

8. Discuss the features and benefits of E-Commerce. Explain by taking into account the Indian scenario.

9. What is Internet Advertising? Discuss the reasons for the emergence of internet advertising in the recent past.

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Total No. of Pages : 02

Total No. of Questions : 09

B.Com(Hons) (Sem.–3)

INDIAN ECONOMY

Subject Code : BCOMGE301-18

M.Code : 76652

Date of Examination : 20-06-2025

Time : 3 Hrs. **Max. Marks : 60**

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write briefly :**

   a) NITI Ayog

   b) Dispute redressal-mechanism of WTO.

   c) Black Money in India.

   d) Obstacles for export promotion.

   e) Centre state finance relations.

   f) Balance of Payment

   g) Fiscal Policy

   h) Cottage Industry in India

   i) Demographic features of Indian population.

   j) Features of Indian economy.

SECTION - B

UNIT - I

2. Differentiate between economic growth and economic development. What are the main reasons for income inequality in India?

3. Discuss what are the main problems of Indian economy?

UNIT - II

4. Explain latest industrial policy in India.

5. Critically examine the factors responsible for growth of service sector in India in nearest past.

UNIT - III

6. What is the impact of Liberalization, Privatization and Globalization in India?

7. Briefly discuss the monetary policy and its impact on Indian economy?

UNIT - IV

8. What are the main reasons for disequilibrium in balance of payments in India?

9. Explain the role of government in promotion of export.

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Roll No. [ ][ ][ ][ ][ ][ ][ ][ ][ ][ ][ ][ ] Total No. of Pages : 02

Total No. of Questions : 09

B.Com(Hons) (Sem.–3)

MANAGEMENT ACCOUNTING

Subject Code : BCOM 301-18

M.Code : 76649

Date of Examination : 23-06-2025

Time : 3 Hrs. **Max. Marks : 60**

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

I. **Write briefly :**

a. Differentiate between Management accounting and Cost Accounting.

b. Financial statements

c. Current Ratio

d. Limitation of ratios.

e. Master Budget

f. Objectives of preparing budget.

g. Fixed Budgets

h. Cash Equivalents

i. AS-3 norms

j. Cost Units

SECTION - B

UNIT - I

2. Write detailed notes upon the following

a. Nature and Scope of management Accounting

b. Trend analysis

3. What do you mean by Financial Statement Analysis? Explain the various types of preparing these statements with the relevant examples.

UNIT - II

4. Explain the various types of ratios with their merits and demerits.

5. Give classification of various budgets prepared by modern global enterprises. Prepare these budgets with their Performa along with imaginary figures.

UNIT - III

6. Draft Cash Bow statement with imaginary figures .

7. **Write a short note upon the following :**

a. Difference between Cash and Funds. Explain with an example.

b. Method of calculating cash generated from operations.

UNIT - IV

8. Describe and compare the main performance measures that have been suggested to measure its divisional performance.

9. Define responsibility centres. What are their types? Explain with relevant examples.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

Roll No.

Total No. of Questions : 09

Total No. of Pages : 02

B.Com(Hons) (Sem.–3)

MERCANTILE LAW

Subject Code : BCOM 302-18

M.Code : 76650

Date of Examination : 03-07-2025

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write briefly :**

   a) Difference between agreement and contract.

   b) Define Counter Offer.

   c) What are essentials of a quasi-contract?

   d) How replacement of a retired partner is made in a partnership firm?

   e) Difference between condition and warranties.

   f) What do you mean by transfer of property?

   g) Who is a banker and drawer?

   h) Define holder in due course.

   i) Who is a sleeping partner?

   j) What is the role of notary public?

SECTION - B

UNIT - I

2. Define consideration. What are the essentials of a valid consideration? What are the various ways in which a contract can be discharged?

3. **Write a short note upon the following :**

   a) Standing offer vs. Counter Offer

   b) Remedies for breach of contract

UNIT - II

4. What do you mean by partnership? How partnership is formed? What are the rights and duties of partners?

5. **Write a short note upon following :**

   a) Law of Agency

   b) Death of Partner

UNIT - III

6. **Write a short note upon the following :**

   a) Implied condition and warranty with relevant example.

   b) Doctrine of caveat emptor.

7. What is a contract of sale? Also, elaborate the essential elements which must co-exist for Constituting a valid sale of goods.

UNIT-IV

8. Define "Bills of Exchange". What are its essential elements? Explain with relevant example.

9. **Write a short note upon the following :**

   a) Types of cheque.

   b) Crossing of a Cheque.

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Roll No. [ ]

Total No. of Pages : 02

Total No. of Questions : 09

B.Com(Hons) (Sem.–3)

HUMAN RESOURCE MANAGEMENT

Subject Code : BCOM 303-18

M.Code : 76651

Date of Examination : 16-06-2025

Time : 3 Hrs. **Max. Marks : 60**

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

I. **Write briefly :**

a. Discuss trends in HRM.

b. Differentiate between job description & Job Specification.

c. Differentiate between Wage and Salary.

d. What is sensitivity Training?

e. Explain Job Design.

f. Discuss the types of Interviews.

g. What is Fair Wage and Minimum Wage?

h. What are the global challenges faced by HRM?

i. Briefly explain Human Resource Planning Process.

j. What do you understand by Job Enrichment?

SECTION - B

UNIT - I

2. Explain how HR functions are organized in a large public sector manufacturing organization with the help of organization chart.

3. "Work-life balance is an important component of HRM". Discuss.

UNIT - II

4. Describe Transfers and Promotions as the source of Recruitment. What are their merits and de-merits?

5. Explain and evaluate the job characteristics model of Job Design.

UNIT - III

6. Explain the process of Career Planning and Development. Why it is necessary?

7. What is the need of employee training? Explain its various techniques.

UNIT - IV

8. Explain the problems in performance appraisal. What can managers do to handle those problems?

9. Briefly explain the time-based incentive plans.

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Roll No. [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ] [ ]

Total No. of Pages : 02

Total No. of Questions : 09

B.Com. (Honours) (Sem.–4)

WORKSHOP ON COMPUTERISED ACCOUNTING

Subject Code : BCOMSEC-401-18

M.Code : 77413

Date of Examination : 31-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Students have to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write briefly :**

   a. Define Balance Sheet.

   b. What is Manual Accounting?

   c. List any two advantages of Tally ERP 9?

   d. Describe the need of Company Info.

   e. What is capital account?

   f. Define Inventory Voucher.

   g. Explain utility of Purchase Invoice.

   h. Describe the purpose of Ledger.

   i. What is Current Asses?

   j. Explain the advantages of Computerized Accounting.

SECTION – B

UNIT - I

2. Illustrate the difference between Manual Accounting and Computerized Accounting.

3. Using timeline illustrate the development process of Computerized Accounting.

UNIT - II

4. Describe the components of Tally ERP 9.

5. List the functionalities of Tally ERP 9.

UNIT - III

6. Describe the components of purchase order.

7. List the steps involved in creating leadger.

UNIT - IV

8. Differentiate between Bank Book and Cash Book.

9. **Explain the following:**

   a. Principal Ratios

   b. Balance Sheet

NOTE : Disclosure of Identity by writing Mobile No. or Marking of passing request on any paper of Answer Sheet will lead to UMC against the Student.

Roll No. [ ]

Total No. of Questions : 09

Total No. of Pages : 03

B.Com (Honours) (Sem.–4)

CORPORATE ACCOUNTING

Subject Code : BCOM-401-18

M.Code : 77409

Date of Examination:04-06-2025

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Students have to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write short notes on the following:**

   a) Reserve capital and Capital Reserve

   b) Employee stock option scheme

   c) Minimum Subscription

   d) Profits used for redemption of preference shares

   e) Note on Buy back of shares

   f) Factors affecting Goodwill

   g) Need of valuation of shares

   h) Note on Corporate Dividend Tax

   i) How would you calculate value of right?

   j) Discuss surrender value and paid up policy.

SECTION – B

UNIT - I

2. State the provisions of the Companies Act, 2013 relating to buy back of shares.

3. MOHIT Ltd. issued a Prospectus inviting applications for 4,000 shares of 10 each at a premium of 2 per share payable as follows :
   On application · 2
   On allotment · 5 (including Premium)
   On first call · 3
   On final call · 2
   Applications were received for 6,000 shares and allotment made pro-rat to the applicants for 4800 share, the remaining applications being refused. Money overpaid on applications was employed on account of sums due on allotment.
   X, to whom 80 shares were allotted, failed to pay the allotment money and on his failure to pay the first call his shares were forfeited. Y, the holder of 120 shares failed to pay the two calls and his shares were forfeited after the final call.
   Of the forfeited shares, 160 shares were sold to Z, credited as fully paid for 9 per share, the whole of X's shares being included. Show Journal entries.

UNIT - II

4. Give a specimen form of 'Statement of profit & loss' of company as per companies act 2013.

5. Explain various methods of valuation of shares. State various factors affecting valuation of shares.

UNIT - III

6. The following particulars of a company are available :

   a) Equity share capital: 10000 shares of 10 each

   b) Preference share capital : 1000 12%pref. shares of 100 each

   c) Reserves and surplus: 15000.

   d) External liabilities: creditors-12000 bills payable - 6000.

e) The average normal profits (after tax) earned each year –28500.

f) Assets of the company include one fictitious item of 800.

g) The fair normal rate of return is 10%

Calculate the value of equity share by Fair value Method.

7. What is Internal reconstruction? Explain legal provisions to it.

UNIT - IV

8. Prepare (with imaginary figures) the balance sheet of a life insurance company.

9. Give performa of revenue account of General insurance business.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

Roll No. ☐☐☐☐☐☐☐☐☐☐☐☐ Total No. of Pages : 02

Total No. of Questions : 09

B.Com. (Honours) (Sem.–4)

ENTREPRENEURSHIP DEVELOPMENT

Subject Code : BCOMGE401-18

M.Code : 77412

Date of Examination : 27-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Students have to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write short notes on:**

   a. What is Agricultural entrepreneur?

   b. Discuss the Theory of Change in entrepreneurship.

   c. What do you mean by entrepreneur leadership?

   d. Explain the concept of creativity in business planning.

   e. What are the Objectives of Bridge Capital?

   f. Elaborate the concepts of Business Incubators and Start-ups.

   g. What do you mean by Margin Money Scheme?

   h. Who are known as Angel Investors?

   i. How Lease Funding is important for a business?

   j. Discuss some of the Myths about Entrepreneurship.

SECTION - B

UNIT - I

2. What are the traits and qualities of a successful entrepreneur? How is an entrepreneur different from a manager?

3. What do you mean by entrepreneurship development cycle? What are the barriers to entrepreneurship?

UNIT - II

4. Discuss briefly the steps taken by an entrepreneur in preparing business planning. Summarize the essentials elements of a good business planning.

5. ***"Small business is a seed bed of entrepreneurship".*** Explain the statement with examples.

UNIT - III

6. What are major problems in conducting EDPs? Elaborate the importance of entrepreneurial development programmes.

7. Enlist the various incentives and subsidies towards the development of Industrial Estates and Industrial Clusters.

UNIT - IV

8. What do you know about SEDBI? Explain the role played by institutions/commercial banks in entrepreneurship development.

9. How venture capital and lease funding is important in entrepreneurship? What are the pre-requisite to success of venture capital in India?

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Roll No. [ ] Total No. of Pages : 02

Total No. of Questions : 09

B.Com (Honours) (Sem.–4)

COMPANY LAW

Subject Code : BCOM-402-18

M.Code : 77410

Date of Examination : 14-06-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Students have to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write short notes on the following :**

   a. Public company

   b. Kinds of Share capital.

   c. Statutory requirement in relation to prospectus.

   d. Annual general meeting

   e. Pre-incorporation contract

   f. Distinguished between company and partnership.

   g. Article of Association

   h. Share Certificate

   i. Postal Ballot

   j. Director Identity Number (DIN)

SECTION - B

UNIT - I

2. What is a corporate veil? When can it be lifted?

3. ***"A certificate of incorporation is conclusive evidence that all the requirements of the companies act have been complied with".*** Comment

UNIT - II

4. What is the procedure for alteration of a memorandum of association? Can new objects be added by way of alteration?

5. What do you mean by prospectus? Describe the contents of prospectus. Briefly explain the golden rules for issuing prospectus.

UNIT - III

6. What is share warrant? How does it differ from a share certificate? Is the holder of share warrant a member of the company?

7. Discuss the powers and duties of a director of a company under the companies Act 1956.

UNIT - IV

8. Discuss the various modes of winding up.

9. Explain the provisions relating of payment of dividend and books of account.

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Roll No. Total No. of Pages : 02

Total No. of Questions : 09

B.Com (Honours) (Sem.–4)

INCOME TAX LAW & PRACTICE

Subject Code : BCOM-403-18

M.Code : 77411

Date of Examination : 23-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Students have to attempt any ONE question from each Sub-section.

SECTION-A

1. **Write short notes on the following:**

   a) Who is Assessee?

   b) What is an Appeal?

   c) What is Capital loss?

   d) Who is an Individual?

   e) What is Revenue?

   f) What is Exemption?

   g) What is clubbing of income?

   h) What is Capital Expenditure?

   i) What is Net Total Income?

   j) What is Section 80D?

SECTION - B

UNIT - I

2. Discuss the Residential Status of an individual as per the Income Tax Act. How does it affect the scope of total income?

3. Explain the Basis of Charge and Scope of Total Income. What are the different categories of income that do not form part of total income?

UNIT - II

4. How is income under the head "Salaries" computed? Discuss various allowances and deductions applicable to salary income.

5. Explain the provisions related to Income from House Property. How is Net Annual Value (NAV) determined?

UNIT - III

6. Explain the concept of Set-off and Carry-forward of losses. What are the rules governing these provisions under the Income Tax Act?

7. Discuss the taxation structure applicable to Individuals, Hindu Undivided Families (HUF) and Firms. How does it differ among them?

UNIT - IV

8. Explain the provisions related to Tax Deduction at Source (TDS) and Tax Collection at Source (TCS). Why are they important?

9. Discuss the different types of assessments under the Income Tax Act. What is the procedure for filing an appeal against an assessment order?

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Roll No. [| | | | | | | | | | | |] Total No. of Pages : 02

Total No. of Questions : 09

B.Com (Honours) (Sem.–6)

INDUSTRIAL RELATIONS AND LABOUR LAWS

Subject Code : BCOM601-18

M.Code : 79470

Date of Examination : 05-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION-A

1. **Short answer type questions :**

   a) Compliance with industrial law.

   b) Voluntarily Association

   c) Define 'workmen'.

   d) Difference between Layout and Layoff.

   e) Role of Govt. in IR.

   f) Conciliation

   g) Total disablement

   h) Benefits of ESI Act.

   i) Payment of Gratuity Act.

   j) Social Justice

SECTION - B

UNIT - I

2. Give various benefits of trade unions to workers in detail.

3. How technology is impacting industrial relations in these days? Give in detail.

UNIT - II

4. Give various objectives and prerequisites of collective Bargaining.

5. Give the various methods of settling industrial disputes.

UNIT - III

6. How machinery of law helps in resolving disputes? Give in detail.

7. Give objectives of workers participation and types of workers participation in management.

UNIT - IV

8. Give in detail the Industrial Relations code-2019.

9. Give in detail workmen compensation act.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.

Roll No. [ ] Total No. of Pages : 03

Total No. of Questions : 09

B.Com (Honours) (Sem.–6)

OPERATION RESEARCH

Subject Code : BCOM602-18

M.Code : 79471

Date of Examination : 19-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write Briefly :**

   a) Limitations of operations research.

   b) Big-M method

   c) Travelling salesman problem

   d) Decision making under uncertainty.

   e) Zero-sum game

   f) Probabilistic dynamic programming

   g) Applications of queuing theory.

   h) Construction of network

   i) Individual replacement

   j) Stepping stone method

SECTION - B

UNIT - I

2. A company has factories at A, B and C that supply products to warehouses at I, II and III. The weekly capacities of the factories are 200, 160 and 90 units, respectively. The weekly warehouse requirements are 180, 120 and 150 units, respectively. The unit shipping costs (in rupees are as follows):

		Warehouse		
		I	II	III
Factory	A	16	20	12
	B	14	8	18
	C	26	24	16

3. A marketing manager has five salesmen and five sales districts. Considering the capabilities of the salesmen and the nature of districts, the Marketing Manager estimates that the sales per month (in hundred rupees) for each salesman in each district would be as follows :

		Districts			
		I	II	III	IV
Salesmen	A	50	68	49	62
	B	60	70	51	74
	C	52	62	49	68
	D	55	64	48	66

UNIT - II

4. What are the steps involved in decision making process? Explain the types of decision making environments.

5. Explain the principle of dominance in game theory and solve the following game :

		Player B			
		B_1	B_2	B_3	B_4
Player A	A_1	3	2	4	0
	A_2	3	4	2	4
	A_3	4	2	4	0
	A_4	0	4	0	8

UNIT - III

6. What do you understand by the term queuing theory? Explain the structure of the queuing system.

7. Draw the network diagram using the following table and find out the critical path.

Activity	A	B	C	D	E	F	G	H	I	J	K	L	M
Predecessor	—	A	B	C	A	E	E	E	H,L	K	D,F,G	J	H,L
Duration	14	4	2	1	2	3	2	4	3	12	4	2	2

UNIT - IV

8. Elaborate the deterministic demand models of inventory using suitable examples.

9. A fleet owner finds, from his past records, that the cost per year for running a vehicle whose purchase price is ` 50000 is :

Year	1	2	3	4	5	6	7
Running cost (Rs.)	5000	6000	7000	9000	11500	16000	18000
Resale value (Rs.)	30000	15000	7500	3750	2000	2000	2000

Compute, at what time, would it be profitable to replace the vehicle?

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Total No. of Questions : 09

B.Com. (Honours) (Sem.–6)

SECURITY ANALYSIS AND PORTFOLIO MANAGEMENT

Subject Code : BCOP-611-18

M.Code : 79472

Date of Examination : 29-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. **SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.**
2. **SECTIONS-B consists of FOUR Sub-sections : Units-I, II, III & IV.**
3. **Each Sub-section contains TWO questions each, carrying TEN marks each.**
4. **Student has to attempt any ONE question from each Sub-section.**

SECTION-A

I. **Write briefly :**

a. What is new issue market?

b. What is security analysis?

c. Define Portfolio.

d. Define Beta.

e. Define warrant.

f. What is AMC?

g. What are candlestick charts?

h. Define Unit Investment Trust.

i. Define Company Analysis.

j. What are the benefits of Global Investment?

SECTION - B

UNIT - I

2. How investment is different from speculation? What investment alternatives are available to common investor in India?

3. How does an investor formulate an investment strategy. Also discuss the key factors influencing strategy formulation?

UNIT - II

4. Define risk and risk indifference behaviour and distinguish between systematic and unsystematic risk.

5. What is risk management? Discuss its importance in the investment process.

UNIT - III

6. Explain the concept of fundamental analysis and its three main components and how does technical analysis different from the fundamental analysis? Discuss.

7. What is the Random Walk Theory? Discuss its relevance in stock price movements.

UNIT - IV

8. State and explain Capital Asset Pricing Model (CAPM). How it differs from Arbitrage Pricing Model (APM)?

9. Consider the following information for three mutual funds A, B and C and the market

Mutual Fund	Market Return (%)	Standard Deviation(%)	Beta
A	1.1	12	18
B	0.9	10	15
C	1.2	13	20
Market Index	1.00	11	17

The mean risk-free rate was 6 percent. Calculate the Treynor measure, Sharpe measure and Jensen measure for the three mutual funds and the market index.

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Roll No. [ ] Total No. of Pages : 02

Total No. of Questions : 09

B.Com (Hons.) (Sem.–6)

MANAGEMENT OF FINANCIAL SERVICES

Subject Code : BCOP612-18

M.Code : 79473

Date of Examination : 22-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

I. **Write briefly :**

a) Merits and Demerits of Credit Cards.

b) Distinguish between Factoring and Forfeiting.

c) International Credit Rating Practices.

d) Tax implications of Hire Purchase.

e) Credit Rating Framework

f) Features of Merchant Banking.

g) "AAA" Indicate In Terms Of Creditworthiness

h) Credit Syndication

i) Acquisition Financing

j) Securitization of Debt.

SECTION - B

UNIT - I

2. ***"Financial Services sector is the backbone of an economy".*** Enumerate this statement in the light of the role played by this sector in the growth of an economy.

3. What do you mean by Merchant Banking? Describe the evolution and functions of Merchant Banking.

UNIT - II

4. Explain briefly the Net Present Value of Leasing as the decision criterion for lease evaluation from the lessees' point of view.

5. What do you understand by Hire Purchase? What is the difference between Hire Purchase and Leasing?

UNIT - III

6. Explain Mutual Funds. How mutual funds help in the growth of the economy? Also enumerate the current developments of mutual funds industry in India?

7. ***"Credit rating agencies enhance transparency in financial markets".*** In lieu of this statement, discuss the process of credit rating.

UNIT - IV

8. In the light of changing business environment, what is the status of Venture Capital in India?

9. What do you mean by Plastic Money? What are the important terms used in Plastic Money?

NOTE : Disclosure of Identity by writing Mobile No. or Marking of passing request on any paper of Answer Sheet will lead to UMC against the Student.

Roll No. [ ] Total No. of Pages : 02

Total No. of Questions : 09

B.Com. (Hons.) (Sem.–6)

BANKING LAWS AND SERVICES

Subject Code : BCOP621-18

M.Code : 79474

Date of Examination : 03-06-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. Write briefly :

a) Write a short note on RTGS, NEFT and IMPS.

b) Distinguish between public sector banks and private sector-banks.

c) Discuss the functions of small finance banks.

d) How is Reserve bank lender of the last resort?

e) Define the term "Banking" as per the Banking regulation act, 1949.

f) Differentiate between virtual banking and home banking.

g) Elucidate the types of relationship between banker and customer.

h) Write a short note on Basel Accords.

i) Highlight the duties of paying banker.

j) Define financial inclusion and its significance in economic development.

SECTION - B

UNIT - I

2. Explain the structure of commercial banks in India. Discuss the recent developments in commercial banking in India.

3. Discuss the role of Reserve Bank of India in implementing banking sector reforms in India, highlighting its impact on commercial banks and the economy.

UNIT - II

4. ***"The central bank controls credit by controlling the flow of credit through the commercial banks and other credit institutions."*** In the light of this statement, discuss the various credit control techniques adopted by Reserve Bank.

5. Analyze the legal framework governing the winding up of banking companies under the Banking Regulation Act, 1949.

UNIT - III

6. Discuss in detail the provisions relating to Endorsement "in blank" and "in full".

7. ***"When the money lent becomes uncollectable, banks comes under a financial burden affecting their functioning as a whole."*** Elucidate. Also discuss various steps that banks take to reduce NPAs.

UNIT - IV

8. ***"While a mortgage provides the strongest legal claim over an asset, hypothecation is more flexible for borrowers and lenders alike."*** Evaluate this statement in the context of Indian Banking practices.

9. Critically analyze various types of banking services offered in India. Explain with examples.

NOTE : Disclosure of Identity by writing Mobile No. or Marking of passing request on any paper of Answer Sheet will lead to UMC against the Student.

Roll No. [ ] Total No. of Pages : 02

Total No. of Questions : 09

B.Com. (Honours) (Sem.–6)

RISK MANAGEMENT AND INSURANCE

Subject Code : BCOP-622-18

M.Code : 79475

Date of Examination : 26-05-2025

Time : 3 Hrs. Max. Marks : 60

INSTRUCTIONS TO CANDIDATES :

1. SECTION-A is COMPULSORY consisting of TEN questions carrying TWO marks each.
2. SECTION-B consists of FOUR Sub-sections : Units-I, II, III & IV.
3. Each Sub-section contains TWO questions each, carrying TEN marks each.
4. Student has to attempt any ONE question from each Sub-section.

SECTION - A

1. **Write briefly :**

   a. Cousa Proxima in marine insurance.

   b. Insurable interest in fire insurance.

   c. Proposal form

   d. Risk Financing

   e. Explain the principle of subrogation.

   f. Importance of life insurance.

   g. Causes of risk.

   h. Retention of risk.

   i. Safety audit

   j. Sources of risk.

SECTION - B

UNIT - I

2. Discuss various risk-handling techniques.

3. What is risk management? What are the objectives of risk management?

UNIT - II

4. What are different risk financing methods? How effective is the risk financing?

5. Explain the role of surveyors in loss prevention and risk reduction.

UNIT - III

6. Define a contract of marine insurance. What are the essential features of such a contract?

7. What is the doctrine of subrogation? Discuss its relationship to fire and marine insurance.

UNIT - IV

8. What is the role of IRDA under the IRDA Act 1999? How does the IRDA Act promote financial inclusion?

9. **Write a short notes on :**

   a. Control of malpractices.

   b. Loss assessment and loss control.

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